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## Crafts for Bazaars

A lot of people email me asking about good ideas for crafts that sell well at bazaars. I have put together a list of a few items to get you started. This list is not all inclusive. There are tons of great ideas people come up with. These are a few I have seen that seem to do well on a regular basis.

### A couple of notes:

Be sure to have a good variety of items and different price points. Your main sales will generally be of items \$5 or less so be sure to have a lot of them.

My rule of thumb for a show set up:

- 40% of items - \$1-\$2
- 25% of items - \$2-\$5
- 20% of items - \$5-\$15
- 10% of items - \$15-\$25
- 5% of items - \$25-\$50

Pricing this way allows me to offer discounts such as \$3 each or 2/\$5. 98% of my sales are from discount sets.

Generally, my goal is to sell at least 6-8 times what I paid for the booth. So, for a show that costs \$50 for a booth, I would hope to make \$300-\$500, with average attendance. For better attendance, I would expect closer to \$800-\$1200.

If you want to sell \$500 in items you need to have at least \$700 in merchandise with you. Many times, new vendors expect to sell \$500 at a show, but only take about \$200 in product with them. I try to take at least \$2000 in product to each show. I would rather take some back then have to turn a customer away.

Some shows you are doing well to make the booth fee. The next show you may sell out. No worries. Look at how you do overall, rather than panic about sales at an individual show.

Increase sales by offering a good variety of items. There is no guessing what a group will want. One show everyone wants whatever you have in red, the next show they want green. Take a good variety and keep a good sense of humor!

### When making bath products to sell:

- Be sure to use perfumes/essential oils designed for body contact. Never use candle or potpourri fragrances unless they are clearly marked as "safe for skin."
- Check to be sure you are following all state and federal requirements for products, manufacturing and labeling.

### When making food items to sell:

- Be sure to follow all state and federal requirements for food handling and labeling.
- If making items with uncooked flour, cake mixes, cookies mixes, etc, it is highly advisable to freeze the flour for 48 hours before packaging to avoid moths from hatching in your customer's pantry!

**Please see our website for information and ideas on "How to Sell Crafts!"**

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Here is my list for some of the most popular items at craft shows. Tell your friends!

# Crafts for Bazaars

## Kitchen

Aprons - adult  
Aprons - child  
Aprons - doll

Coasters - ceramic  
Coasters - painted  
Coasters - pottery  
Coasters - leather  
Coasters - wood

Coffee maker covers

Cookbooks - ethnic  
Cookbooks - local organization/church/school  
Cookbooks - personal favorites

Food - baked goods  
Food - BBQ sauces  
Food - candy  
Food - canned goods  
Food - chocolate  
Food - coffees | teas | hot cocoa  
Food - dried goods  
Food - easy to make at home  
Food - exotic | unusual  
Food - gourmet  
Food - honeys  
Food - jams | jellies  
Food - nuts  
Food - popcorn  
Food - snack dips & dip mixes  
Food - syrups  
Food - vinegars  
Food - pickles

Gifts In a Jar - brownie mixes  
Gifts In a Jar - cake mixes  
Gifts In a Jar - chili mixes  
Gifts In a Jar - cookie mixes  
Gifts In a Jar - cornbread mixes  
Gifts in a Jar - hot cocoa mixes  
Gifts In a Jar - pancake mixes  
Gifts In a Jar - pudding mixes  
Gifts In a Jar - snack dip mixes  
Gifts In a Jar - soup mixes

### Gifts in a Jar

These are great gifts and easy to put together. See note at the top of this page about freezing the ingredients for at least 48 hours before putting them in the jars. If you forget, you can still freeze them after they are in the jars

Kitchen - plastic bag holders  
Kitchen - pot holders  
Kitchen - pot scrubbers  
Kitchen towel sets  
Kitchen towels

Napkin rings  
Napkins - decorated  
Napkins - holiday  
Napkins - plain

Painted spoon sets

Table cloths - everyday  
Table cloths - holiday  
Table cloths - special occasion  
Table decorations - everyday  
Table decorations - holiday  
Table decorations - special occasion  
Table runners - everyday  
Table runners - holiday  
Table runners - special occasion

Toaster covers

Trivets - sewn  
Trivets - sewn, filled with cinnamon | cloves  
Trivets - ceramic  
Trivets - wood

## Bath

Aromatherapy - bath bombs  
Aromatherapy - bath herbs  
Aromatherapy - bath oil  
Aromatherapy - massage oil  
Aromatherapy - soap

Bath - bombs  
Bath - bubble bath  
Bath - cookies  
Bath - fizzies  
Bath - gel  
Bath - Lotion - baby  
Bath - Lotion - body  
Bath - Lotion - face  
Bath - Massage oils

Bath oils  
Bath salts - bulk  
Bath salts - in jars

Bathroom - door decorations  
Bathroom - everyday decorations  
Bathroom - flower arrangements  
Bathroom - holiday decorations  
Bathroom - signs  
Bathroom - signs - personalized

Soap dishes - decorated  
Soap dishes - ceramic  
Soap dishes - pottery

Soaps - gift sets  
Soaps - handmade  
Soaps - hostess soaps  
Soaps - liquid  
Soaps - lotion soap  
Soaps - melt & pour (Low melting point. Not recommended for hot areas/hot days.)

### **Baby**

Baby bibs - embroidered  
Baby bibs - decorated  
Baby bibs - printed  
Baby bibs - quilted

Baby blankets - embroidered  
Baby blankets - fleece | flannel  
Baby blankets -decorated  
Baby blankets -printed  
Baby blankets -quilted

Baby - gifts | gift sets  
Baby - gifts for baby shower

Baby - toys, cuddly - stuffed animals, etc.  
Baby - toys - dolls  
Baby - toys - building skills  
Baby - toys - wood blocks  
Baby - toys - puzzles  
Baby - books | cloth books | scratch-n-sniff  
Baby - photo albums, keepsake albums

Baby clothes - decorated | decorated  
Baby clothes - handmade  
Baby clothes - knitted  
Baby clothes - painted | printed  
Baby clothes - sun bonnets

Baby ornaments - baby's first Christmas, etc.

### **Home**

Bedroom - everyday decorations  
Bedroom - flower arrangements

Bedroom - holiday decorations  
Bedroom - signs  
Bedroom - signs - personalized

Blankets - handmade - baby  
Blankets - handmade - crocheted  
Blankets - handmade - fleece  
Blankets - handmade - quilts

Boxes - decorated  
Boxes - gifts  
Boxes - painted  
Boxes - storage

Candle stick holders - ceramic  
Candle stick holders - decorated  
Candle stick holders - glass  
Candle stick holders - handmade  
Candle stick holders - painted  
Candle stick holders - pottery  
Candle stick holders - silver

Candles - animal shapes, holiday shapes, etc.  
Candles - bees wax - poured  
Candles - bees wax - rolled  
Candles - decorated  
Candles - gel  
Candles - handmade  
Candles - in jars  
Candles - painted  
Candles - soy  
Candles - tarts  
Candles - votive

Ceramics - dishes  
Ceramics - handmade  
Ceramics - home décor  
Ceramics - kitchen/bath

Chalk Boards | White Boards  
Chalk Boards | White Boards - decorated  
Chalk Boards | White Boards - personalized

Champagne Glasses - painted  
Champagne Glasses - etched

Clocks - decorated cases  
Clocks - handmade wood cases  
Clocks - with photos

Clocks - personalized  
Doilies

Door decorations - inside  
Door decorations - outside

Holiday Greens - door decorations  
Holiday Greens - decorated (lights, etc)  
Holiday Greens - swags  
Holiday Greens - table decorations  
Holiday Greens - wreaths

Jars - ceramic  
Jars - cookie  
Jars - decorated  
Jars - glass  
Jars - handmade  
Jars - painted

Lavender eye pillows  
Lavender sachets  
Lavender table arrangements  
Lavender wreaths, everyday  
Lavender wreaths, holiday  
Lavender wreaths, keepsake

Oil & Vinegar bottles - ceramic - painted  
Oil & Vinegar bottles - glass - etched  
Oil & Vinegar bottles - glass - painted  
Oil & Vinegar bottles - pottery - painted

Salt & Pepper Shakers - ceramic - painted  
Salt & Pepper Shakers - glass - etched  
Salt & Pepper Shakers - glass - painted  
Salt & Pepper Shakers - pottery - painted

Stained glass - window hangs  
Stained glass - windows

Wind chimes - metal  
Wind chimes - seashells  
Wind chimes - wood

### **Children**

Children's Books  
Children's Books - personalized

Children - Nightlight covers  
Children - Personalized items  
Children - Toys

### **Fine Art**

Fine art - drawings

Fine art - glass  
Fine art - painting  
Fine art - photography  
Fine art - sculpture

Photography - all types  
Photography - cards  
Photography - matted  
Photography - framed  
Photography - of person, family, pets  
Photography - of person, family, pets with  
Santa or holiday theme

### **Gifts & Gift Baskets**

Calendar holders

Gift Baskets - everyday  
Gift Baskets - food  
Gift Baskets - holiday  
Gift Baskets - seasonal  
Gift Baskets - special occasion  
Gift Baskets - theme

Greeting cards - book covers  
Greeting cards - book markers  
Greeting cards - decorated  
Greeting cards - handmade  
Greeting cards - recycled

License plate rims - personalized  
License plate rims - sports

Mirrors - decorated  
Mirrors - etched  
Mirrors - personalized

Picture frames - ceramic  
Picture frames - decorated  
Picture frames - handmade

Picture frames - personalized  
Picture frames - seashell  
Picture frames - special occasion  
Picture frames - sports  
Picture frames - stained glass  
Picture frames - theme

Plates | Coffee Cups - decorated  
(Make sure the paint is safe for food contact.)

Potpourri - bulk  
Potpourri - gift sets  
Potpourri - ornaments

Potpourri - pillows  
Potpourri - sachets  
Potpourri - wall hangings

Pottery - art  
Pottery - bowls, etc  
Pottery - decorations

Purses - sewn  
Purses - knitted  
Purses - leather

Rugs - handmade - bath  
Rugs - handmade - front door  
Rugs - handmade - kitchen

Throws - handmade - baby  
Throws - handmade - crocheted  
Throws - handmade - fleece  
Throws - handmade - quilts

Totes - decorated  
Totes - printed  
Totes - painted

Towel sets  
Towels - baby  
Towels - crocheted  
Towels - decorated  
Towels - kitchen

Signs - handmade  
Signs - holiday  
Signs - personalized

Vases - ceramic  
Vases - decorated  
Vases - glass  
Vases - handmade  
Vases - painted

Wine bags  
Wine racks

### **Yard | Garden**

Bat Houses  
Bird feeders - made with pinecones  
Bird feeders - made of seeds  
Bird feeders - made of suet  
Bird feeders - wooden

Birdbaths  
Birdhouses

Kites | Flags

Plants | Garden | Yard - décor  
Plants | Garden | Yard - flags  
Plants | Garden | Yard - furniture  
Plants | Garden | Yard - plant holders  
Plants | Garden | Yard - plant pots  
Plants | Garden | Yard - plants  
Plants | Garden | Yard - signs  
Plants | Garden | Yard - stepping stones

### **Clothing**

Embroidery

Gloves | Mittens - decorated  
Gloves | Mittens - fleece  
Gloves | Mittens - knitted

Hair accessories - bows  
Hair accessories - clips | combs  
Hair accessories - ribbons

Hats - crocheted  
Hats - fleece  
Hats - knitted  
Hats - sun bonnets  
Hats - Western

Hot /cold pillows - 12"x12"  
Hot/cold pillows - eye pillows

Jackets - handmade, fleece  
Jackets - handmade, fleece, sports team

Scarves - handmade - crocheted  
Scarves - handmade - fleece  
Scarves - handmade - knitted

Shoelaces - decorated  
Shoelaces - knitted

Socks - decorated  
Socks - knitted

Sunglasses - decorated

Suspenders - decorated

Sweaters - decorated  
Sweaters - handmade  
Sweaters - handmade, knitted

Shirts | Sweatshirts - decorated

Shirts | Sweatshirts - painted  
Shirts | Sweatshirts - sports teams

Vests - decorated  
Vests - handmade, fleece  
Vests - handmade, knitted  
Vests - painted  
Vests - sports teams

### Jewelry

Jewelry - exotic  
Jewelry - handmade  
Jewelry - silver

### Leather crafts

Leather crafts - belts  
Leather crafts - book covers  
Leather crafts - boots  
Leather crafts - coasters  
Leather crafts - coin purses  
Leather crafts - general  
Leather crafts - general  
Leather crafts - hats | clothing  
Leather crafts - key chains  
Leather crafts - ornaments  
Leather crafts - pet collars  
Leather crafts - purses  
Leather crafts - saddles | horse gear  
Leather crafts - toys  
Leather crafts - wallets  
Leather crafts - watch bands

### Ornaments

Ornaments - anniversary  
Ornaments - ceramic  
Ornaments - ceramic, personalized  
Ornaments - clay  
Ornaments - clay, personalized  
Ornaments - crocheted  
Ornaments - decorated  
Ornaments - edible  
Ornaments - glass  
Ornaments - glass - hand blown  
Ornaments - heirloom  
Ornaments - knitted  
Ornaments - new baby  
Ornaments - painted  
Ornaments - painted, personalized  
Ornaments - pets  
Ornaments - scented  
Ornaments - sewn  
Ornaments - sewn, personalized  
Ornaments - sports

Ornaments - stiffy lace snowflakes  
Ornaments - wedding  
Ornaments - with photos

### Pets

Pet gifts - beds  
Pet gifts - blankets  
Pet gifts - bowl holders, handmade  
Pet gifts - bowls, hand painted  
Pet gifts - collars | leashes | leads  
Pet gifts - edible treats  
Pet gifts - personalized  
Pet gifts - scarves  
Pet gifts - sweaters  
Pet gifts - toys | catnip toys

### Theme Items

Theme items - sports  
Theme items - western  
Theme items - holiday  
Theme items - nautical  
Theme items - ethnic  
Theme items - Victorian  
Theme items - Vintage items

### Toys

Toys - animals  
Toys - baby  
Toys - balls  
Toys - dolls - crocheted  
Toys - dolls - doll accessories  
Toys - dolls - doll beds  
Toys - dolls - doll clothes  
Toys - dolls - knitted  
Toys - family activities  
Toys - games  
Toys - hobbies  
Toys - puzzles  
Toys - sewn  
Toys - sports items  
Toys - swings  
Toys - swings made from tires  
Toys - teddy bears  
Toys - teenager  
Toys - wood  
Toys - young child

### Wedding | Anniversary

Anniversary - gifts for couple  
Anniversary - celebrate # of years  
Anniversary - keepsake  
Anniversary - glassware - etched  
Anniversary - glassware - special

Anniversary - glassware - decorated  
Anniversary - glassware - painted  
Anniversary - from family  
Anniversary - photo albums  
Anniversary - photo holders  
Anniversary - table decorations

Wedding - gifts for bride  
Wedding - bridal shower  
Wedding - gifts for couple  
Wedding - glassware - etched  
Wedding - glassware - decorated  
Wedding - glassware - painted  
Wedding - keepsake

Wedding - photo albums  
Wedding - photo holders  
Wedding - table decorations

### Woodcrafts

Wood crafts - birdhouses  
Wood crafts - bookcases  
Wood crafts - bookends  
Wood crafts - cradle  
Wood crafts - cup coasters  
Wood crafts - doll beds/cradles  
Wood crafts - furniture  
Wood crafts - keepsake  
Wood crafts - other  
Wood crafts - pens  
Wood crafts - planters  
Wood crafts - tables  
Wood crafts - toys  
Wood crafts - window boxes  
Wood crafts - Wood crafts - decorations  
Wood crafts - yard furniture

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